

Volume 13, No. 1

Welcome to *Tingue Topics*! Now, see what's hot at the laundry.



Ty Acton, Editor

Tingue Rep Spotlight

It's a proud day to introduce two U.S. Army veterans and West Point graduates. Please join us in welcoming Chris Turner and Jordan Morfitt to Team Tingue as sales representatives.

Chris serves laundries in the new Mid-South region spanning parts of Kentucky, Indiana, Tennessee

Generations of Innovation for Laundries Worldwide

Meet the Team at Clean '17

Stop by our Clean show booth #3531 to see the latest laundry machine parts, ironer products, carts and equipment, and say hello to many members of Team Tingue.



Don't miss (left to right) J.R. Ryan, Ty Acton and David Tingue at booth #3531.

Or, contact us at <u>questions@tingue.com</u> to setup a meeting around your schedule.

Register for the Clean show here.

Now, Machine Parts for All Makes and Models



It's widely known that we stock and overnight ship a huge range of ironer replacement parts. But since it's just as devastating when a washer, dryer, folder or other machine goes down, we're now stocking and manufacturing replacement parts for every type of laundry machine, for all makes and models. and Ohio while Jordan serves laundries in Minnesota, North and South Dakota, Michigan's UP, northern Iowa, Wisconsin, and Manitoba.



"It's one thing to listen and learn from adults, but I learned more about how to listen from coaching my children's soccer and lacrosse teams then I'd ever anticipated. They won't tell you what's wrong so you have to pay close attention at all times." Reach Chris at cturner@tingue.com.



"Being from Minnesota, I know summer only lasts a couple of weeks, but there's no better time or place to get out on the lake." Reach Jordan at jmorfitt@tingue.com.

Our parts meet exacting OEM specifications and usually cost far less than the OEM parts. From apron bars and Powertwist belts to dogbones and pinch roll kits, Tingue delivers.

Get a free quote!

Congratulations, Ty Acton!

Please join us in congratulating Ty Acton on being promoted to president of Tingue. It's been a few years since Ty joined the company as a field sales representative in 1983 and, though much has changed, the commitment to service-first remains exactly the same. "Growing up with Tingue, I was struck by how people seemed to genuinely appreciate working with each other," says Ty. "I'm grateful to the many



customers, colleagues and vendors I've worked with over the years who've helped make this possible."

Say hello to Ty at tacton@tingue.com.

Selecting the Right Laundry Cart

As featured in Laundry Ledger by Dan Rodriguez

Carts can be constructed in plastic, fiberglass, metal or a combination of all three. However, in this article we'll be exploring important considerations when purchasing polyethylene laundry carts that even experienced laundry professionals and purchasing managers may overlook.



Carts like this Poly-Trux(R) 72P are rotomolded in 100% HDPE for extra strength and rigidity.

You Said It!



"Ty understands that building long-term relationships with our customers and our employees will continue to drive our company forward regardless of day-to-day changes in the marketplace. It's personally gratifying for me to see Ty and his team excel year after year."

-- David Tingue

Types of Polyethylene

Polyethylene plastic is offered in different types to suit different products and applications. They are waterproof, clean with common cleaning agents and allow RFID signals to pass easily through their walls. But not all plastics are created equal. Here are the most commonly specified for plastic laundry carts:

- Low Density Polyethylene (LDPE) offers bendable flexibility with resistance to cold temperatures and direct impacts for most light-duty linen handling needs.
- Linear Low Density Polyethylene (LLDPE) offers even more bendable flexibility than LDPE plus higher puncture resistance but it also tends to stretch out under stress and high temperatures.
- High Density Polyethylene (HDPE) delivers high strength and rigidity with superior resistance to cracks and corrosion or sidewall bowing-even when loaded to its full capacity. Yet it's the strength to weight ratio where HDPE excels. It allows the same amount of linens per cart to be delivered at a lighter overall weight per route truck – saving fuel and making work a little easier and more ergonomic for staffers. HDPE is also an environmentally friendly choice due to its easily recycled plastic materials.

In many cases, a cart manufacturer or distributor may just call a cart polyethylene. Not because they're hiding something from a customer – more likely because many customers do not know the difference in materials or their properties. So be sure to ask.

Also consider Read the rest

Get a free quote!



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www.TBR-associates.com

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